











REPORT TO THE COMMUNITY

2016 - 2017

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Letter from the President & CEO, and Board Chair

Dear Friends,

Sea Mar Community Health Centers is pleased to share the 2016-2017 report to the community, illustrating highlights and services over the last year.

The changes in the political environment cannot be ignored. As an organization founded on social justice, Sea Mar continues to be a tireless advocate for health care, the Latino community, and issues affecting the communities we serve. The ACA has brought health coverage to millions of Americans, increasing access to care. We see the positive effects first-hand in our clinics when we hear from patients who never before felt like they could see a doctor because they were worried about the bills. And even though Sea Mar has, and will always be, a safety net providing services to everyone regardless of ability to pay, providing insurance options for low income members of our community removes the psychological barrier of health care costs. Our mission is to continue to increase access to health care, whether by providing services or fighting for health coverage for all.

One way to increase access is to focus on workforce development and recruit diverse providers and staff. The most effective way to attract providers to community health is to reach them early, and train them in a community health setting. Studies show that doctors who train in community health stay in community health. For years, Sea Mar's Seattle medical clinic has been a residency rotation clinic in partnership with Swedish Hospital, and last year we started a nurse practitioner residency program. The majority of graduates stay in community health, whether at Sea Mar or another health center. This year we're excited to launch our first Sea Mar owned and accredited medical residency program at our Marysville medical clinic, in partnership with Providence Hospital. The first cohort of students has started, and they are already learning the value of community health and how they can take their medical degree a step further by working with underserved communities.

Looking to the future, Sea Mar is dedicated to providing quality health, human, housing, educational and cultural services for all people, regardless of race, gender, religion, ethnic origin, sexual orientation, or ability to pay. We look forward to serving the community for another 39 years and beyond.

Rogelio Riojas President and CFO

Roglio Rigas

Gregory J. Ma

Chairman, Board of Directors



PATIENT HIGHLIGHT



Tarlise Netherly

arlise Netherly left an abusive home in California a year ago, and has been living in her car in the Tacoma area ever since. Although there are a handful of homeless shelters nearby, it is difficult for her to secure housing as a single, disabled female since some programs have very specific eligibility criteria while others are at max occupancy. Upon discovering the Tacoma Health Care for Homeless clinics, Tarlise says, "There is no place like Sea Mar. All departments recommend each other, it's a community effort." Not only does she praise the various services, but also the genuine support and friendships she has made with the clinic staff.

Tarlise admits to having thoughts about taking her own life, but those thoughts changed after visiting the clinic. "They keep my soul and spirit grounded...having the feeling of being wanted makes a difference," she shares. Tarlise visits the clinic almost every day whether it is to freshen up for a quick shower, work with the clinic case manager, or simply chat with staff. She has a list of goals she is determined to achieve and Sea Mar is her safe haven to help her get there.

My life is changing...
they go above and beyond 77

SEA MAR & THE HEALTH CENTER MOVEMENT

Sea Mar Community Health Centers shares the same mission with a network of community health centers across the nation, all dedicated to bringing high quality, cost effective services into places that are typically ignored and are in desperate need of health care. No matter who the patients are, where they are from, or what their income or insurance status is, health centers will always provide care. For the last 50 years, non-profit community-based clinics have served as a vital safety net for more than 27 million people in 9,800 rural and urban communities in the United States.

During the early 1960s, President Lyndon B. Johnson's War on Poverty initiatives paved way for the health center model. With this new legislation, Dr. Geiger and other health care pioneers were able to open the first two federally funded "Neighborhood Health Centers" in Massachusetts and Mississippi, which ignited the launch of the Community Health Centers Program.

In 1976, a group of Latino community leaders caught on the health center movement and sought to directly address the health care needs here in western Washington, specifically among the Spanish-speaking communities. Within the next two years, Sea Mar was established as a non-profit organization and opened its first medical clinic in the South Park neighborhood of Seattle.

Today, Sea Mar has grown to be one of the largest community health centers in the country with 34 medical clinics, 24 dental clinics, 30 behavioral health clinics and several human and educational services across 13 counties in Washington state. Sea Mar has evolved into more than a health center: we have become an essential resource to our patients and families, and we are always striving to engage, strengthen and respond to the needs of our communities.

Community health centers provide multiple services under one roof, which saves time and money for patients and families. As a patient-centered medical home that places a high priority on integrated care, Sea Mar co-locates many of its services. Sea Mar's 81 physical locations are home to the following services:



VOLUNTEER HIGHLIGHT

Estela Salgado



he Promotores Program was started to recruit volunteers from local agricultural communities to help break down cultural and linguistic barriers, provide health education, and connect farmworkers and their families with Sea Mar services. With a majority coming from indigenous populations, health perspectives are deeply rooted in ancient traditions and beliefs. Because of this, there is hesitancy to seeking health care services.

Estela Salgado initially joined the program as a pastime to help families similar to hers. She left Santiago Asunción, Oaxaca, Mexico and found work in California with her ten siblings before settling down in Mt. Vernon, where she now stays home to take care of her three children. With similar experiences and backgrounds, it is easy for farmworkers to trust and confide in Estela. "They feel safe to ask questions," she shares, "I've learned a lot about how to take care of my health and have taught so many others. It gives me satisfaction." She has been a promotora for two years and is thankful to be a part of, as she describes, a very beautiful program.

I've learned a lot about how to take care of my health and have taught so many others

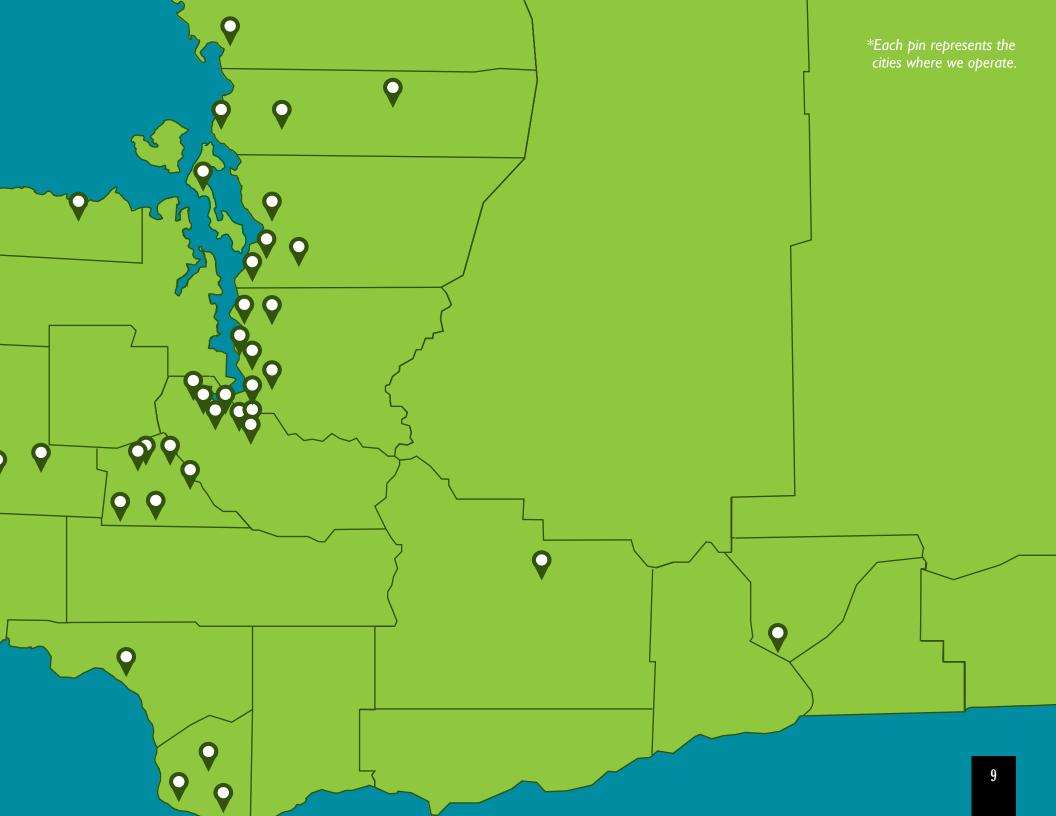
OUR SERVICES

Sea Mar proudly calls Washington state home. Serving over 270,000 neighbors, our model of care places patients' needs at the center of attention as we deliver comprehensive health and human services, including medical, dental, behavioral health, preventive health, housing and education.

From the north in Bellingham to the south in Vancouver, we cover the western part of the state with affordable and quality care. The following pages give a glimpse into the impact and stories that make Sea Mar the passionate organization it is.

Services By County

Clallam Dental	Pierce Medical, Dental, Behavioral Health, Pharmacy, Homeless Outreach, Inpatient Substance Abuse, MSS, WIC	
Clark Medical, Dental, Behaviroal Health, Pharmacy, MSS, WIC	Skagit Medical, Dental, Behavioral Health, Pharmacy, MSS,	
Cowlitz Behavioral Health	Community and Social Services, Homeless Outreach, Migrant and Seasonal Farmworker Outreach	
Franklin Migrant and Seasonal Farmworker Housing	Snohomish Medical, Dental, Behavioral Health, Pharmacy, MSS, Residency Program	
Grays Harbor Medical, Dental, Behavioral Health, MSS, WIC	Thurston Medical, Dental, Behavioral Health, Pharmacy, MSS, WIC	
Island Dental, Behavioral Health	Whatcom Medical, Dental, Behavioral Health, Homeless Outreach,	
King Medical, Dental, Behavioral Health, Pharmacy Preventive Health, MSS, WIC, Affordable	Inpatient Substance Abuse, Migrant and Seasonal Farmworke Outreach, MSS, WIC	
Housing, Skilled Nursing and Long-Term Care, Education, Community and Social Services, Radio KKMO, Inpatient Substance Abuse, Residency Program	Yakima Northwest Communities Education Center, Radio KDNA	

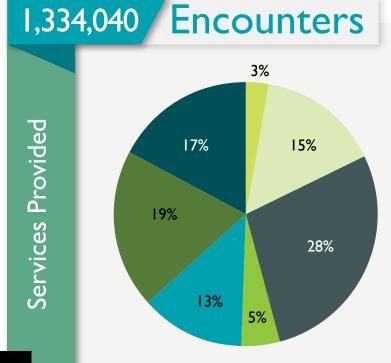


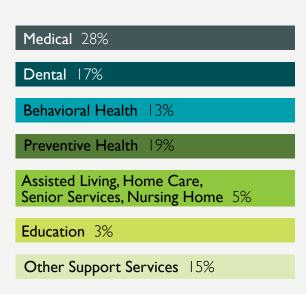
OUR PATIENTS & CLIENTS

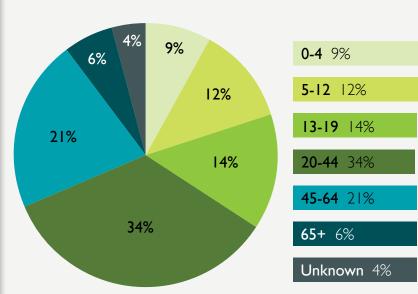
Sea Mar is proud to serve as one of Washington's premier safety net health care systems. We consistently seek to provide quality health and human services to all individuals regardless of ability to pay.

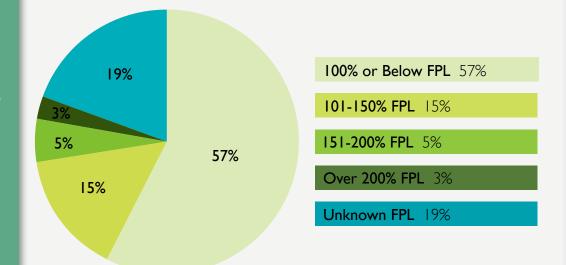
From April I, 2016 to March 31, 2017, Sea Mar served:





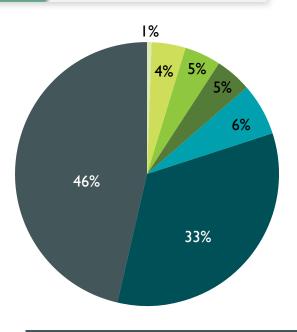






270,931 Clients

Race / Ethnicity



Caucasian 46%

Latino 33%

Multiracial or Unknown 6%

Native Hawaiian / Pacific Islander 5%

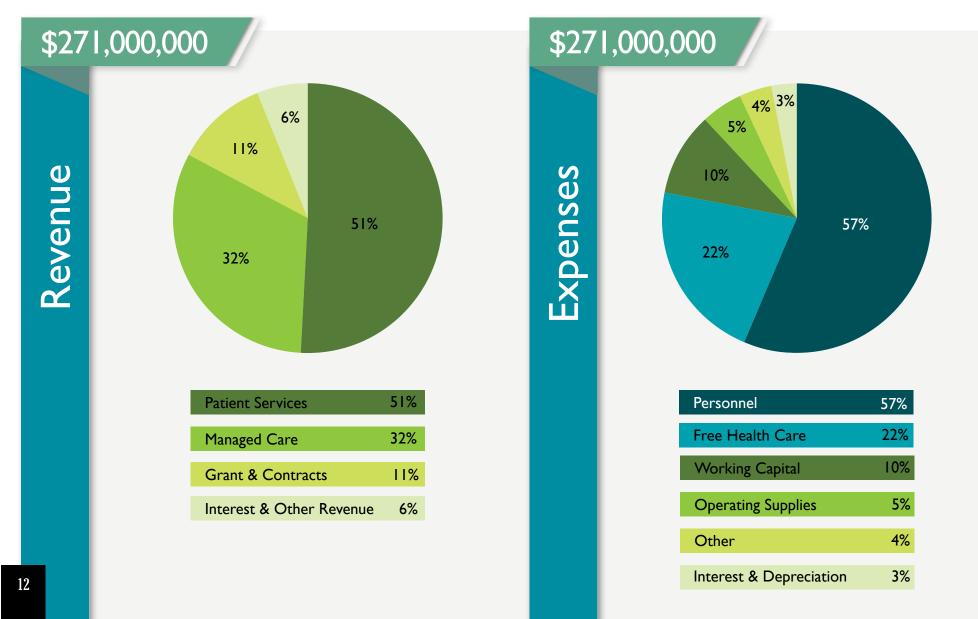
Black / African American 5%

Asian 4%

American Indian / Alaska Native 1%

FINANCES

Financial reporting includes: Sea Mar Community Health Centers, Sea Mar Farmworker and Community Housing Development Association, Sea Mar Community Care Center, Northwest Communities' Education Center, Sea Mar South Park Family, LLC, Bazan & Associates, Inc., and Des Moines Housing.



OUR TEAM

The Sea Mar team is comprised of highly trained, passionate and dedicated professionals committed to community, while focused on mission. By the end of this fiscal year we employed 2,483 people, adding to a year of incredible growth.

49% 49% 34% 7% 5% 1% 3%

Latino	49%
Caucasian	34%
Asian	7%
Black or African American	5%
Two or More Races	3%
Native Hawaiian or Other Pacific Islander	1%
American Indian or Alaska Native	1%

MANAGEMENT TEAM

Aaron Ignac Clinic Manager

Aaron Rassat Clinic Manager

Afsaneh Rahimian Preventive Health Services Director

Alex Narvaez Chief Dental Officer

Allison Smith Greenberg Medical Director

Angelica Bejar Medical Director

Angelica Barajas Quality Management Director

April Guzman Southern Regional Dental Manager

Ashley Mammen Clinic Manager

Audra Lutz Clinic Manager

Braden Hirasawa Clinic Manager

Brenda Grant Medical Director

Cari LaRue Clinic Coordinator

Carmen Nazario Laboratory Director

Carolina Lucero Senior Vice President

Carrie Bauer Clinic Manager

Cecilia Disney Medical Director

Christy Potter
Assistant Clinic Manager

Claudia D'Allegri Vice President Behavioral Health

Colleen Pacheco Special Populations Program Manager

Daniel Byrd Director of Medical Education Daniel Garcia Medical Director

Dedra Barrow Clinic Manager

Desiree Vives Northern Regional Dental Manager

Diana Elenes Children's Services Director

Douglas Spingelt Vice President Medical Operations

Dustin Greer Chief Financial Officer

Ellen Rak Medical Director

Eric Kalume Clinic Manager

Esteban Jimenez Porras Community Engagement Program Manager

Federico Cruz-Uribe Vice President Clinical Affairs

Gea Caballero Pharmacy Director

Greg Sanders Medical Director

Griselda Arias Clinic Manager

Hanna Dinh Clinic Manager

Clinic Manager

Harry Franqui Managed Care Director

Harshiem Ross Vice President Medical Operations

Hope Murray Clinic Manager

Huong Lakin Medical Director

Ione Adams Medical Director James Choe Clinic Manager Jan Le Clinic Manager

Jeffrey Gibbs Medical Director of Quality

Jennifer Leonard Central Regional BH Director

Jennifer Luna Care Management Manager

Jennifer Mullins Clinic Manager

Jennifer Vigil Dental Program Manager

Jesus Sanchez Vice President for Economic Development and Government Affairs

Jinnger Test Clinic Manager

Jorge Madrazo Vice President Community Relations

Jose Mata Medical Director

Julian Perez Medical Director

Katherine Scott Davis North Regional BH Director

Kevin Proctor Clinic Manager

Kristina Hoeschen Administration Director

Kristina Petsas Medical Director

Lee Gregory Technical Support Manager

Mark Owens IT Director

Marlene Reyes Central Regional Dental Manager

Mary Bartolo Deputy Director

Megha Rao Medical Director

Melissa Bless Managed Care Utilization & Data Michael Sotelo Medical Director

Miguel Jimenez
Vice President Construction
Services

Mike Leong Senior Vice President Corporate and Legal Affairs

Nicholas Ramirez Vice President Medical Operations

Nicoleta Alb South Regional BH Director

Ocean Williams Medical Director

Patrick Gemperline Medical Director

Philip Reilly Medical Director

Quinton Harold Clinic Manager

Ricardo Jimenez Chief Medical Officer

Ricardo Runnels Vice President Finance

Rich Dixson-M'Ricerd Applications Manager

Richard Kubiniec Medical Director

Rogelio Riojas Executive Director

Ryan Sundquist Clinic Manager

S.Adnan Mustafa Medical Director

Samuel Romero Clinic Manager

Sandra Miles Long Term Care Director

Sarah Beste Assistant Clinic Manager

Sean McCliment Clinic Manager Shane Dunaway

Medical Director

Sonia Garza Clinic Manager

Stacy Fennell BH Child and Family Program Director

Susan Drake BH Program Manager

Susie Meyer Director of Nursing Service Long Term Care

Timothy Timmons Medical Director

Tony Stupski Medical Director

Vanessa Feliciano Medical Director

Vinay Sayala Chief Information Officer

Virginia Ramos Clinical Care Teams Manager

*Management Team as of October 2017.

EMPOWERING OUR COMMUNITIES

What makes Sea Mar Community Health Centers different from the rest of the nation's health centers is our mission extends to specializing in service to Latinos. Washington is home to more than 900,000 people of Latino origin, and Sea Mar understands the barriers Latinos and other immigrant communities may face when navigating the health care system, pursuing a higher education, or simply trying to make a living. That is why we go beyond primary care and established additional programs, partnerships and services that adhere to and respect language, social and cultural traditions.

≫ Advocacy

at the local, state and national levels, placing high priority on access to health care and issues affecting the Latino community. These efforts are supported by employees contacting elected officials, participating in advocacy events such as the National Association of Community Health Centers' Policy and Issues Forum, the Washington Association of Community and Migrant Health Centers' Joint Legislative Day, and the Latino Civic Alliance's Latino Legislative Day. At these events, Sea Mar leaders come together to meet with legislators and other health center and community advocates to bring attention to issues affecting health centers, health care, and our communities. These grassroots

efforts are core to Sea Mar's mission,

and will continue long into the future to

make sure we are a strong voice for the

communities and patients we serve.

Sea Mar participates in advocacy efforts

> Health Care for the Homeless

Sea Mar extended its homeless services with two new sites in Tacoma. Domestic violence, mental illness, drug addiction, unexpected layoffs, or even a combination of these things are a few reasons someone may experience homelessness, and overcoming these difficulties while securing shelter, a job, or food often leave health as a bottom priority – this is where Sea Mar steps in.

Sea Mar Tacoma Health Care for the Homeless clinics currently offers adult and family dentistry and primary care, urgent care, walk-in visits, hospital follow-up care, case management, as well as shower service, substance abuse services, laundry amenities, and referrals for other health services. As the only health care resource in the city welcoming and serving this specific population, Sea Mar is demonstrating to be one of the key organizations in Tacoma addressing the needs of our homeless community.

> Promotores Program

Of the estimated 30,000+ migrant and seasonal farmworker families in Skagit and Whatcom County, 99% are Mexican with a majority from Southern Mexico. There is also a large diversity of Guatemalan communities in Whatcom specifically. These are Mayan and Aztec contemporaries with unique linguistic and cultural practices and beliefs. Very few, if any, speak English and Spanish proficiency varies across cultural communities, ages and gender. Language and linguistic limitations add to other structural challenges in accessing health care such as lack of transportation and time.

The Promotores Program recruits Community Health Workers, or "Promotores," as front line public health workers from local agricultural communities. With deep knowledge of social networks and special health needs, they help facilitate access to services and improve the quality of service delivery. During migrant season, they visit farms, migrant camps, housing sites and common gathering places with mobile medical and dental clinics, while during the non-peak season, they lead health workshops and presentations for farmworkers who reside in the area year-round.







Along with medical, dental, behavioral health, and preventive services, Sea Mar has affordable housing developments, assisted living and skilled nursing facilities, maternity support services and WIC offices, youth leadership and scholarship programs, and much more. By extending our connection to the public beyond primary health care, we empower the lives of our most vulnerable communities.

> Refugee Health Program

Refugees are men, women and children who are forced to flee their home country due to war, violence or persecution. Many fear for their lives and are faced with difficult, and sometimes dangerous, journeys as they cross country borders and wait for their acceptance in a resettlement country. In 2016, Washington state welcomed 3,233 refugees, ranking in the top ten US states for refugee arrivals.

As part of the WA State Department of Health Refugee Health Program, Sea Mar Vancouver Medical Clinic in Salmon Creek is the designated health clinic for all refugee arrivals in Clark County. Sea Mar partners with resettlement agency, Lutheran Community Services Northwest, to ensure new refugees living in the area receive a health screening within 90 days of arrival. In the last year, Sea Mar provided medical exams for 416 individuals, nearly doubling the number from the year before. Over half of new patients screened speak Russian as their primary language; the next most spoken languages are Ukrainian and Arabic.

> Latino Voters in King County

November 2016 was the first time King County has offered voting materials in four additional languages: Korean, Chinese, Vietnamese, and Spanish – and Sea Mar was chosen to lead outreach activities to increase voter participation among the Spanish-speaking population.

Sea Mar provided technical assistance on how to complete a voter registration form, update voter information, and find a ballot drop box mainly through our clinics in King County. Sea Mar also held voter education activities at major annual events including National Health Center Week festivities in August, Seattle Fiestas Patrias in September, and Binational Health Week in October. Through partnerships with Community Health Plan of Washington and local and state government agencies, King County broke records for not only registration, but also early voting.

> Citizenship Program

As part of the national campaign "Naturalize NOW", Sea Mar has partnered with the City of Seattle and National Council of La Raza to provide free naturalization services to immigrants and refugees. Sea Mar is one of 13 community-based organization partners located across Seattle/King County to offer citizenship classes and tutoring, interview preparation, and assistance with submitting applications and waivers.

As a recognized organization, Sea Mar has an accredited representative to assist members in immigration proceedings before the Department of Homeland Security. With a majority of members being Latino, Sea Mar provides classes in Spanish, translations and interpreters.

HIGHLIGHTS

HOW WE'VE GROWN

In 2016 and 2017, Sea Mar opened the following new clinics to expand services.



OUR FUTURE

Sea Mar will continue to grow to serve the needs of the community. Exciting projects include:

- Vancouver Affordable Housing
- Vancouver Salmon Creek Dental Clinic
- Battle Ground Medical Expansion, Dental and Pharmacy
- White Center Specialty Medical Clinic
- Bellevue Specialty Dental Clinic

DONORS

Sea Mar deeply appreciates the generosity and committment of its donors and sponsors. With better serve Washington state.

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Christopher Ballasiotes

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